

dreyev AI Co-Pilot

Boots on the ground approach to landing the most affordable insurance rates by using the latest tech



Webinar
May 3rd 2023

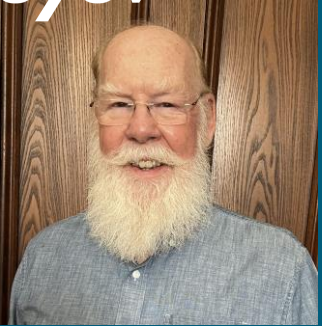


Dreyev's AI turns the lights on unknown risks



Your Speakers

dreyev



Frank Sentner, Insurance Guru and *dreyev's* Senior Advisor will set the webinar context and tell you "Why *dreyev*?"

**CHARLES
STRING, INC.**



Daniel Summers, Trucking Insurance Agent and Host of the Truck Insurance YouTube channel will explain how you can get your lowest insurance rates with boots on the ground approach.

dreyev



Roberto Sicconi, your Safety AI Solution Maestro will tell you about *dreyev's* benefits and how our app can quickly prove you are the best driver out there deserving of the most affordable insurance rates.

Why dreyev?

Commercial driving is a challenging job.

- ❖ 5,700 large trucks were in fatal crashes in 2021.
- ❖ 18% increase from 2020; 49% increase in 10 years.

Increasing Commercial Auto Insurance Costs

- ❖ Commercial auto rates rose 7% in Q4 of 2022.
- ❖ Nuclear jury verdicts of \$40 - \$50 million each!

Traffic surveillance cameras are EVERYWHERE!

- ❖ ~100 million installed surveillance cameras in U.S.
- ❖ And, that number is increasing by 20% annually.

You need to have your own cameras!



Powerful AI toolkit

Get an AI Co-pilot of your own!

Why dreyev?

Commercial driving is a challenging job.

- ❖ In cab coaching is essential for the drivers' safety.
- ❖ Drivers need road hazard alerts based on attention.

Increasing Commercial Auto Insurance Costs

- ❖ Insurance based on AI-video technology costs less.
- ❖ Your accident videos are essential to your defense.

Traffic surveillance cameras are EVERYWHERE!

- ❖ However, poor quality videos can be misleading.
- ❖ Your videos show true conditions inside & outside.

You need to have your own cameras!



Powerful AI toolkit

Get an AI Co-pilot of your own!

dreyev Offer for CDA Members

To Improve the Safety of CDA Members, your drivers can:

- ❖ Install the dreyev app on your mobile device to record videos and try out your own AI-powered co-pilot FREE for 90 days!
- ❖ With access to your dashboard to review videos and analytics.
- ❖ After 90 days, continue to use your co-pilot app and review your performance on the dashboard for only \$15 per month.

CHARLES STRING, INC. Offer for CDA Members





CHARLES
STRING, INC.

Offer for CDA Members

- Varying discounts depending on insurance company for use of ELD, dash cam and driver coaching programs
- From 3% to 50% off premiums



Charles String Agency

- Independent Insurance Agency specializing in Trucking Insurance
- If it hauls for hire, we'll insure it!
- Different approach to selling insurance
 - Education
 - Consulting
 - Transparency



- Insurance companies are starting to pick up the pace in adopting ELD and camera technology and integrating the data into underwriting models!
- Adoption and use of cameras has gotten a lot of pushback
- Discounts to incentivize usage



- Cameras = Increased Control
- Accidents with cameras vs. without cameras
- Reduce false faults, prove innocence
- Flip-side: prove guilt and reduce repeat offenders
- Overall, good drivers don't typically make insurance rates go up



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CHARLES STRING, INC. Offer for CDA Members

To Reduce the Insurance Costs of CDA Members, you can:

- ❖ Drive 500+ miles on at least three trips over a period of five days using the dreyev video app on your mobile device.
- ❖ Provide Charles String, Inc. access to your dreyev analytics.
- ❖ We will use the information on your driving performance to find the best insurance coverage available for your vehicle.



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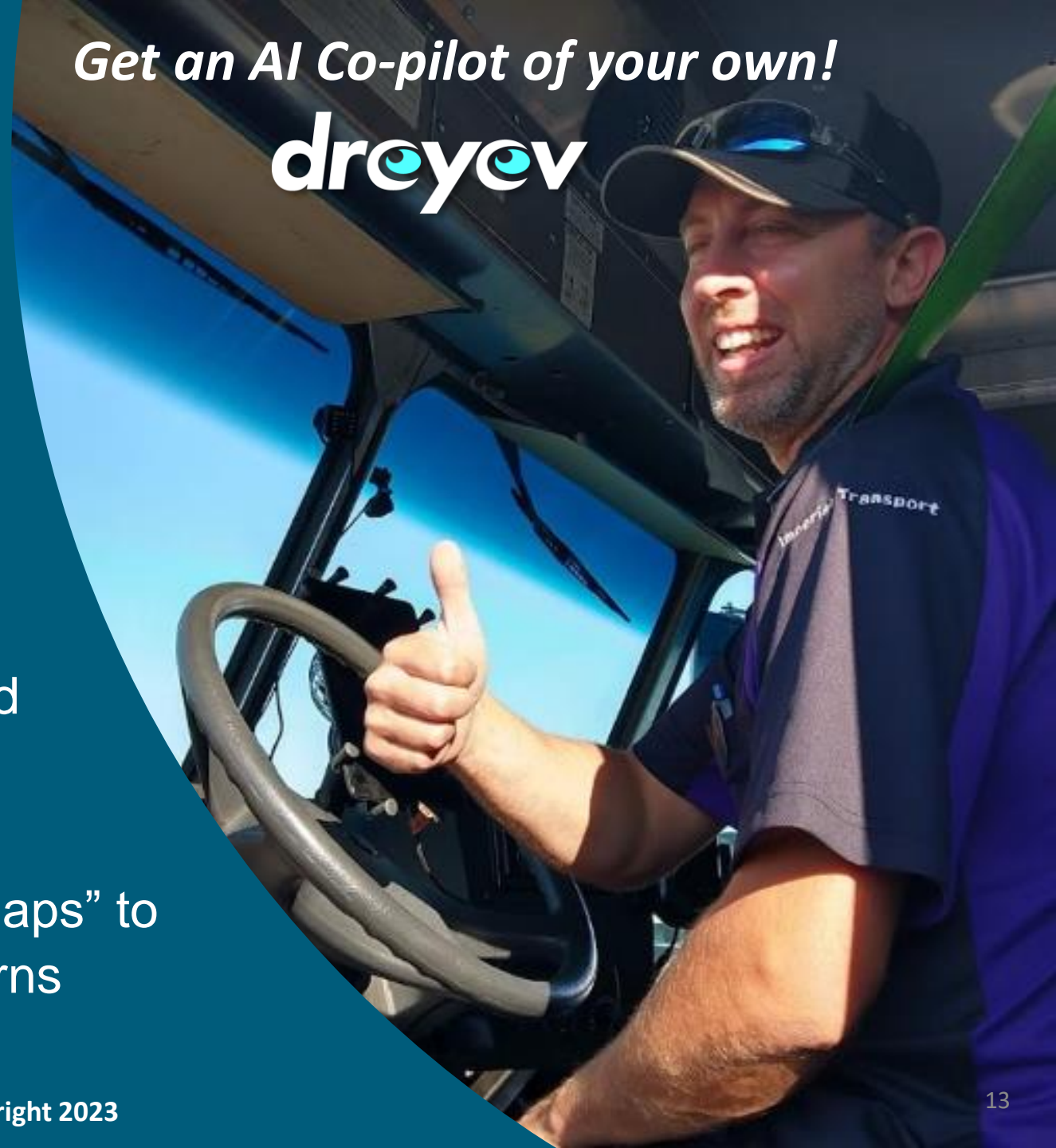
The *dreyev* difference

Dreyev enables ultimate driving safety by balancing Human and AI driving skills

- identifies driving risks ahead and possible “near misses”
- helps insurers quickly identify good and bad risk drivers
- provides rich and dynamic risk “heat maps” to promote safer routes and driving patterns

Get an AI Co-pilot of your own!

dreyev

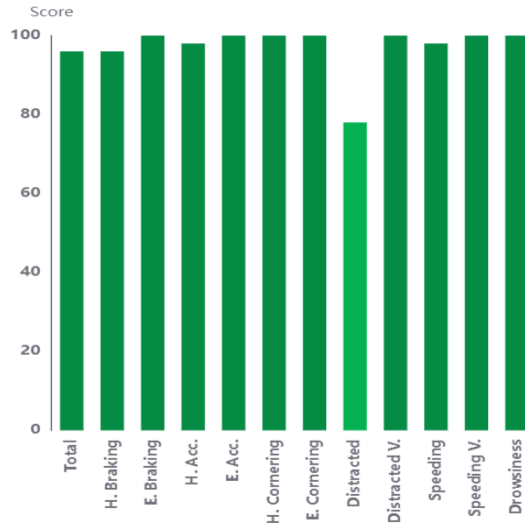


Driving scores and trends to certify safety skills

98

Total Score

Safety Score



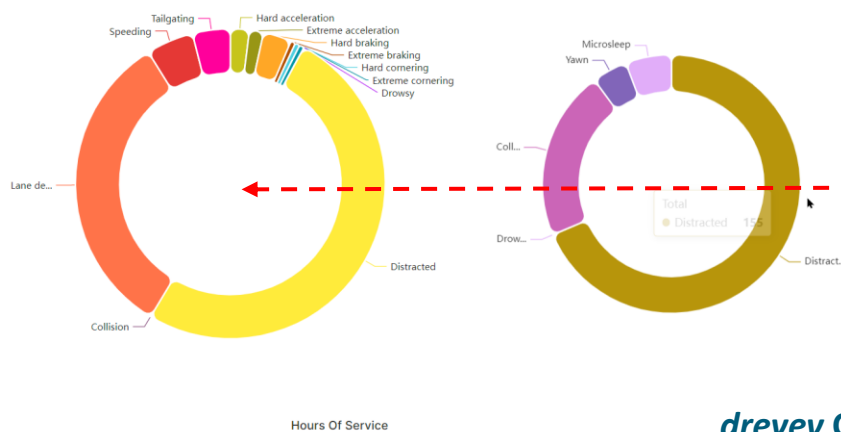
Score Trend



Harsh & Extreme Driving
Total 11

Alerts
Total 284

Warnings
Total 155



Individual Driver Total Score

Best-in-Fleet Average Score

Breakdown of type of Events that may require attention or coaching

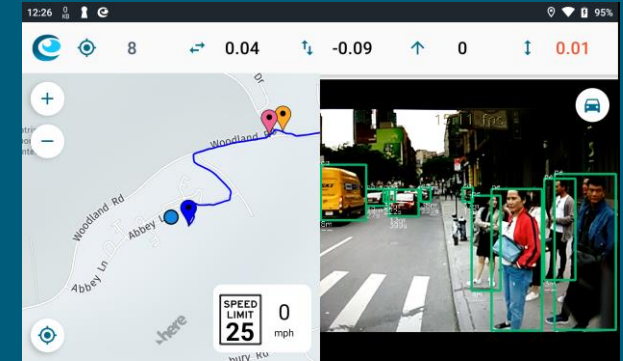


Why Collaborative Driving?

Safest driving by tightly coupling Driver + ADAS + DMS

3-5 sec of uninterrupted analysis of the road needed to keep fresh model of the scene ahead and to "understand" and predict changes for effective intervention

maintain attention to road at all times



Anticipating appearance of objects based on experience



Quick prediction of unexpected motions



Improvising decisions in unexpected situations



maintain adequate driver alertness and awareness



In-Cabin

- AI for Real-time Risk Detection
- Distraction-free Warnings and Alerts

Options:

a) Smartphone

b) Smartphone + Smart Dashcam

Real-time Telematics and
Scene Analysis



4G LTE / WiFi

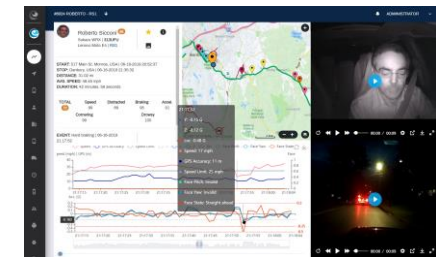
Cloud-side

- Driving Performance Scoring/Reporting
- Aggregate Risk Analysis and Modeling
- AI Risk Analytics and “Heat Maps”
- Performance improvement areas
- Recognition of best driving skills



Trips, Events, Videos,
Scores, Post-trip Coaching

Driving Analytics
AI Platform





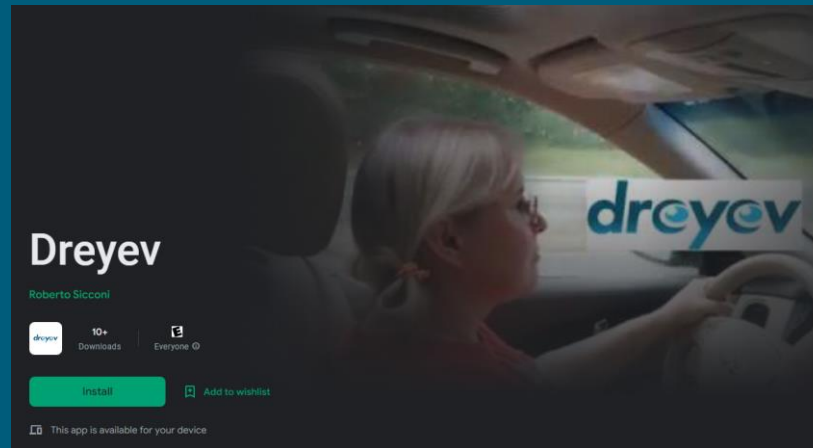
dreyev helps lower insurance costs

- Reduced risk of crashes
- Instant FNOL for faster claims processing
- Reduced risk of Nuclear Verdicts
- Good vs. bad risk selection
- Sophisticated insights to run the business most effectively
- Improved safety standards, reduced wear & tear, maximized vehicle resell value



dreyev Lite Android app

1. Download free app & mount your phone next to the rearview mirror
<https://play.google.com/store/apps/details?id=com.telelingo.lingofit>
2. Drive 500+ miles on at least 3 trips over a period of 5 days using dreyev video app on your Android smartphone
3. Share your driving score with Charles String to get the lowest insurance rate



Registration screen



Thank You!



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Q&A

